

The Roofing Store

Business Development Manager

About our company:

The Roofing Store is a New Zealand owned and operated company, producing superior high-quality lightweight roofing solutions.

We are one of the leading suppliers who manufacture and create long run roofing, metal tiles, architectural steel roofing, cladding systems, rainwater products and all the accessories required.

About the role:

This outstanding opportunity will see you constantly challenged & rewarded!

We simplify the process of selecting new metal roofing; making it easy and affordable, and we're looking for someone to come on board to tell potential customers just that!

We are on the hunt for an extremely self-motivated and driven BDR to take ownership of their region and identify and drive the business with new and existing clients.

We have big plans for 2019 and room for an ambitious Regional Business Development superstar to grow!

Location:

Wellington

What we need from you!

To be successful in this role, you will be a true business development professional with the ability to quickly build rapport and trust at all levels of the business. Coupled with being a self-starter who is excited about, and proud of delivering exceptional results.

Our ideal candidate will have the following skills/experience:

- Metal roofing background and knowledge of the construction industry (highly desirable)
- An existing client base and network in roofing/construction would be an asset
- Passionate & driven self-starter with the ability to work autonomously & deliver results
- Proven experience in preparing presentations and managing customer reporting requirements
- Outstanding communication in both written & verbal formats
- Highly motivated by developing business in residential and architectural sales

What we have on offer:

- Aside from the fantastic remuneration package, you will be joining a respectful and supportive culture in a company which fosters both professional and personal development
- A parent company that specializes in all stages of the supply chain for steel - meaning your opportunities and

Please send your CV & Cover Letter through to careers@theroofingstore.co.nz or call Bavapriya Perumal on 021 991 272 if you have any questions. We look forward to hearing from you!

Unfortunately, we don't always have the time to respond to all applicants. Only candidates who match the required level of skills and experience will be contacted.

