

The Roofing Store

Business Development Rep

We are looking for a real hunter! Engage, connect and grow clients to drive sales in the roofing sector. Be outstanding at what you do!

- Base + medical + insurance + Car + Phone +++
- Training & personal development within roofing will be provided
- We are the supplier of choice for roofing – Manukau location

About our business!

The Roofing Store is a leading New Zealand owned and operated company producing quality lightweight roofing solutions. We use the best raw materials to create durable and weatherproof metal roofing with an emphasis on quality and innovation. That ethos drives the company and is the reason we are now a leading supplier of longrun metal roofing products throughout the country and aim to be at the forefront of the New Zealand roofing industry.

About the role!

- This outstanding opportunity will see you constantly challenged & rewarded!
- We simplify the process of selecting new metal roofing; making it easy and affordable, and we're looking for someone to come on board to tell potential customers just that!
- We are on the hunt for an extremely self-motivated and driven BDR to take ownership of their region and identify and drive the business with new and existing clients.
- We have big plans for 2019 and room for an ambitious Business Development superstar to grow!

What we need from you!

To be successful in this role, you will be a true business development professional with the ability to quickly build rapport and trust at all levels of business. Coupled with being a self-starter who is excited about, and proud of delivering exceptional results.

Other factors making you an asset to our team:

- Metal roofing background and knowledge of the construction industry (highly desirable)
- An existing client base and network in roofing/construction would be an asset
- Passionate & driven self-starter with the ability to work autonomously & deliver results
- Outstanding communication in both written & verbal formats
- Highly motivated by developing business in B2B

What's on offer!

- Aside from the fantastic remuneration package, you will be joining a respectful and supportive culture in a company which fosters both professional and personal development.
- A parent company that specialises in all stages of the supply chain for steel, meaning your opportunities and support network are wide.

Please send your CV & Cover Letter through to careers@theroofingstore.co.nz or call Natasha on 021 0825 4731 if you have any questions. We look forward to hearing from you!

Unfortunately, we don't always have the time to respond to all applicants. Only candidates who match the required level of skills and experience and have the rights to work in New Zealand will be contacted.

